



THE PROJECT

Stelliant, a French-based insurance services provider, has acquired AAD Phenix, a France-based company engaged in providing repair and other after-disaster services, from Arcole Industries SA, a France-based company engaged in recovery and rehabilitation of underperforming and insolvent companies, for an undisclosed consideration.

The transaction will enable Stelliant to enrich the service offered to private and professional customers via its subsidiary GEOP in the field of Repair in Nature. It will also enable Stelliant to expand its range of services being offered to the customers.

The combined will have a revenue of EUR 60m. AAD has 220 employees and 30 agencies. It operates throughout France, having the latest generation of innovative services, such as a 24/7 reactive industry cell.

THE CHALLENGES

- As this was the client's first virtual data room, they required extensive assistance with all aspects of the data room process: Documentation, Users, Permissions.
- The project documentation included many oversized Excel files with dynamic watermarking, requiring reprocessing.
- At the conclusion of the transaction, a post deal archive was requested with high security protection and a rapid turnaround.

FACTS AND FIGURES

BUSINESS SOLUTION

Virtual Data Room

SECTOR

Financial Services

REGION

France



THE SOLUTIONS

- Imprima managed the entire VDR creation process, from the initial structure to uploading additional sections and modifying settings. As this was the first VDR for the Deal Management team, Imprima dedicated a lot of time providing guidance and support to assist the client in overcoming multiple technical issues (such as blocked invitations and functionality issues related to internal IT policies).
 - Due to the complexity and size of the large Excel files, they all had to be manually checked and reformatted after every upload.
 - Same day production and delivery of complete project archives (including full documentation and reports) provided to client via password protected USB drives.
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We have built up a highly impressive customer base of high-profile corporations, financial institutions and advisors. Our clients rely on us over other VDR providers when the stakes are high because we have the most secure, reliable and easy to use virtual data room in the industry.

To find out more or request a demo of **Imprima VDR**, find us online or contact Sales.

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