



## THE PROJECT

Pioneer Investments was founded in 1928 with the establishment of the Pioneer Fund, and today has around €178 billion assets under management and offers a wide range of products across both traditional and non-traditional asset classes. These are managed by its global investment centres in Boston, Dublin and other local investment centres like Milan, Munich, and Warsaw.

UniCredit Group launched a strategic review of its Pioneer Investments business. A key part of this was to establish a virtual data room for a wide range of bidders to access more than 120,000 pages of information. The Imprima VDR platform provided access to more than 400 individual users.

## THE CHALLENGES

Working with an Italian-speaking, experienced project manager based in Milan was critical – alongside having 24/7 access to a European helpdesk.

120,000 pages of data needed to be accessed by over 400 users, all of whom needed quick and easy access to relevant data – preferably using a site with an interface in their preferred language.

## FACTS AND FIGURES

### BUSINESS SOLUTION

Virtual Data Room

### SECTOR

Financial Services

### DATA VOLUME

120,000+ pages

### REGION

Italy



## THE SOLUTION

The local Imprima VDR team in Milan worked with Pioneer Investments alongside the Imprima team in London to set up the data room, which included uploading 120,000 pages of documentation in an accelerated timetable.

Davide Colombo, Global Head of Organisation at Pioneer Investments said, **“We found that the Imprima VDR was of a higher quality than other systems and offered value for money. Our selection was based on a combination of recommendation, value and quality.”**

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Imprima VDR helped us manage a complex yet effective international bid process that involved more than 120,000 documents and over 400 people.

PIONEER INVESTMENTS

We have built up a highly impressive customer base of high-profile corporations, financial institutions and advisors. Our clients rely on us over other VDR providers when the stakes are high because we have the most secure, reliable and easy to use virtual data room in the industry.

To find out more or request a demo of **Imprima VDR**, find us online or contact Sales.

**[www.imprima.com](http://www.imprima.com)**

## IMPRIMA GLOBAL OFFICES

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