

# CAPITAL VALUE.

## THE CLIENT

Capital Value is a specialist and market leader on the Dutch residential investment market. We offer transaction services, valuations and strategic advice to Dutch and international investors, housing associations, banks, developers, (semi-)government and healthcare institutions.

## THE PROJECT

Capital Value is the market leader in the Netherlands, advising both institutional and private investors on the acquisition and sale of residential property portfolios. The company operates in a dynamic, fast paced environment – needing to manage multiple projects simultaneously.

## THE CHALLENGES

Capital Value needed a customised platform to showcase their property portfolios, allowing them to present a professional, branded interface to their clients and bidders.

The data room needed to be easy to use and able to upload and manage large amounts of information. Security was a key requirement – documents needed to be locked down at all times.

## FACTS AND FIGURES

### BUSINESS SOLUTION

Virtual Data Room

### SECTOR

Real Estate

### SUB-SECTOR

Residential Investment Market

### REGION

Benelux



## HOW IMPRIMA SUPPORTED THE CLIENT

As an intuitive, plug-in free platform, without any IT hassles, Imprima VDR supports Capital Value by eliminating any delays in getting the deal up and running – for buyers and sellers alike.

The partnership between Imprima and Capital Value enables full control of data access and the ability to quickly and safely grant access to users on a document level.

## THE SOLUTION

It includes on-request data room set-up, bespoke branding, and unrivalled security with full ISO 27001:2013 certification.

Imprima's customer service led approach provides Capital Value with access to a local project management team for a fast, accurate and friendly user experience – in their local language.



Security is very important to us. The documents need to be locked down. It is a great help that Imprima VDR is able to prove its commitment to security through its ISO27001:2013 certification.

**CAPITAL VALUE**

